



March 7, 2004

Christian Schools Of The Desert
CHRIST-CENTERED EDUCATION IN SPIRIT AND IN BODY

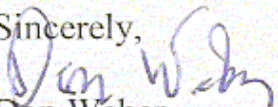
Mr. Jay R. Fiske, President
Northwest Benefit Auctions
1200 112th Avenue NE
Bellevue, WA 98004

Dear Mr. Fiske,

It occurred to me recently that while I have virtually broadcast my enthusiasm and appreciation for the auction services you have provided the Christian Schools of the Desert these past eight years I have been remiss in communicating my feelings directly to you.

Thank you for the way you have given yourself to our school. When we began our relationship our auction success was at the \$20,000 net level. The 2002 auction earned a net income of \$250,000 and enabled us to “burn the mortgage” on our gym eight years ahead of schedule. Last fall our net auction income was \$270,000 designated for Faculty Salary Endowment fund.

We view you as a member of our auction team and appreciate your making yourself available to meet with our committee in person and by phone throughout the year. One of our volunteers described you recently as our “player-coach” and I think that is quite accurate. We are counting on you to lead us to the \$350,000 level this year. Thank you for your selfless service in support of Christian schooling here. Warm regards.

Sincerely,

Don Weber
Development Director

40-700 Yucca Lane, Bermuda Dunes, CA 92201
TEL 760.345.2848 FAX 760.345.8173 www.csod.org

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